

TO OUR VALUED CUSTOMER

Enjoy this month's newsletter please feel free to contact us with any questions.

Phone: - 3265 7933

E-mail:- info@versacetimbers.com.au

Web: - www.versacetimbers.com.au

NEWS FROM THE TRADE SHOP

New Products!



Concreting materials range has increased this month, we have added Bondcrete in 2 ltr & 4ltr.

As well, we now stock concrete expansion joint in 100mm. Adhesive backed 25 Mtr rolls and non adhesive 6 Mtr rolls. Please let us know if there are any other products that you use regularly and we will consider putting them in stock for you – Contact: Phil, Neil or Eric on 3265 7933

Screw revision update

Thank you for contributing feedback for our revision the following have been added to the range:
S/Steel 10G x 50 SQ drive deck screws trade size packs of 600 pieces (for that expensive boat deck look)
Dry Wall screws self drilling 25, 32 & 41mm trade size packs (for use with metal ceiling battens & steel frames). Please keep the information coming in we still wish to increase this range to suit your requirements

NEWS FROM THE PRODUCTION TEAM

Full steam ahead for the trusses and wall frames, jobs by the box full. Production lead time is currently 2 – 3 weeks. If you have any questions or require some advice, please do not hesitate to call Jason on 0438 167 858 or e-mail to jason@versacetimbers.com.au

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NEWS FROM THE SALES TEAM

Pricing Movements

As of the 1st of September there will be a couple of minor price increases, there will be an approx 5% increase Cypress Pine and a 1.5% increase in our Queensland species of Hardwood decking.

On a brighter note we have seen some reductions in pricing on some of the Kwila product lines as well as the pine framing, LVL's and I-beams over the last month or so.

Expansion Plans

Looking to the future and due to an increase in new accounts recently we're currently looking to employ a new sales rep to help better service you our valued customers. Please be patient while we work through this process and rest assured that if you're not currently being serviced a new face will be calling on you soon.

If you know or hear of anyone wanting to move please feel free to get them to email there resume to Tim tim@versacetimbers.com.au or give Tim a call on 0414564618.

Don't forget we now stock Fencing

For those who missed last month's newsletter we now stock **hardwood fence posts** in 100x75, & 100x100, and **hardwood fence rails** in 75x38 4.8m, plus a large range of **treated pine palings** in 75x15, 100x15, and colonial tops. So next time you are ordering a **fence**, please contact your sales representative or one of our friendly sales staff for an extremely competitive price.

NEWS FROM THE ACCOUNTS TEAM

At Versace Timbers we are trying to become more environmentally aware. One small way to contribute to this is by using less paper. If you would like to receive your statements and or invoices electronically please send an e-mail to Doug requesting the change, doug@versacetimbers.com.au

A big thank you to all those customers who have made the effort to get their accounts squared up. We do understand times have been tough over the last few months however we would ask that you keep us

informed if you know there is going to be a delay with payment of your account.

register your interest and hear more about what we can do for you and your business.

More news from Versace Timbers



Congratulations again to Tony Nolan, he was our lucky winner of the Bostitch compressor, shown above shaking hands with Tim Facoor our Sales Manager.

We are pleased to be able to still provide lucky tickets with all Stanley purchases, all tickets win an instant prize.

As previously mentioned in our newsletter, we would like to offer our clients any support we can. Interest has been shown in running a short product information session on our engineered products. Hyne's have offered to do a presentation and a question and answer session that at most would take two hours. These sessions would be kept to small informal groups of about eight; this will speed the process up and make sure that everyone has all their queries answered. Please call Jenni (0402 307 949) to

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Yard Changes

If you are one of our many customers that come into our yard on a regular basis you would have been noticing some changes. We have had line markings now painted through out the yard to help with work place health and safety and to streamline order pick ups. Entry should be via the gate closest to the Sandgate Rd end or nearest to the sales office. There are parking bays there now so you can park safely. All goods receivables will access the yard via the loading bay gate, closest to Ullswater Street this should help avoid congestion and any threat to pedestrians.

New Web Site!!!!

Versace has also just launched its new and revamped web site. A lot of time and thought went into the new site and we are very proud to be able to now launch the site and go live! Please take five minutes and have a quick peek at our new and improved site.

www.versacetimbers.com.au

Competition for this month!

\$50.00 Coles / Myer voucher goes to the first to e-mail me

The original Versace yard address?

jenni@versacetimbers.com.au



Best wishes for the upcoming month. May you win all quotes, make loads of money, deal with reasonable and approachable owners and may all your Architects listen to common sense!

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