

**AUGUST 2010
NEWSLETTER
ENJOY**

NEWS FROM THE SALES TEAM

Pricing Movements

Please be advised that we have had notification from 2 of our 3 suppliers for LVL's and EWP's (Engineered Wood Products) that they will be passing on approx a 6% price increase as of September 1st due to escalating costs in manufacture and transportation. We have also been advised that the 17C laminated beams and I-Beams will be going up by 5%.

Pine Framing

Again from only 2 of the 3 major pine suppliers we have been advised of a price increase as of the 1st of October. This is yet to be set in concrete and the percentage of increase is not yet known. Steel prices are again on the increase; this will impact on connectors and ancillary products as of September. Expected increase is approx. 6% Stay in touch with your sales rep for any further information you may require. Or call or e-mail me directly: tim@versacetimbers.com.au

Special!



When purchasing Stanley's 3 pack "Stock & Carry" (RRP \$31.16) you will receive **FREE** a two pack, "Full Tang" Demolition Screw driver set valued at \$21.00! Hurry Stocks are limited!

**NOW IN STOCK!
SPECIAL!!!!**

All project panels currently kept in the hardware store will be going out at just \$5.00 + GST! They are as is and non-returnable. Come and grab a bargain!

Versace Timbers - Committed to providing high quality sustainable timber products and outstanding service to the building and construction industry in South East Queensland.

**Don't
forget**



"MONTHLY BBQ"

Versace Timbers monthly BBQ.

Date: - BLACK! Friday August 13th

Start time:-7.00a.m.

Finish time:-10.00a.m.

Menu: - Bacon & egg burgers and Sausage Sangas'

Why: - 'cause we love our customers!



NEWS FROM THE ACCOUNTS TEAM

Versace has finished implementing our new accounting program and you may notice slight changes to the layout of our invoices and statements. The new system will enable us to better control stock levels and increase production. It will also allow us better document control thus giving the opportunity to apply for "Chain of Custody" certification, a benefit to us, our clients and the environment.

Versace Timbers appreciates that the current economic climate is volatile. A vicious circle of everyone waiting to be paid! Please take the time to contact the Accounts department if your payment will be late, this stems the flow of calls chasing money and allows us to make provisions.

If you would like to have your correspondence, including statements, invoices, etc, from Versace sent electronically, please send an e-mail to the accounts department to update your records:-

doug@versacetimbers.com.au

NEWS FROM THE PRODUCTION TEAM

Current lead time for frames and trusses is approx 2-3 weeks, however more production staff are being employed at the moment and Versace is looking at a night shift again to clear the back log. As we all know, lead times can change daily so please check with your Sales Rep prior to ordering. Our new estimator is working out very well and will ease the time frame required on quotations.

Please call me direct for any further information;
Jason Forsdyke 0438 167 858 or e-mail,
jason@versacetimbers.com.au

Don't forget!!!!

All entries in our monthly competitions from July to December 2010 will go into an end of year draw for a Hisense 48cm LCD HD television.

This month's Competition

To win a dinner for two at Mahjongg Café and a double pass to the movies at the Dendy cinemas at Hamilton, answer this question: - What is the real name of cricket Star "Tangles"?

Remember you have to be in it to win it!

SMS 0402 307 949 (Name) OR
E-mail jenni@versacetimbers.com.au
GOOD LUCK!!!!

Competition Winners!!!!

The winner of 4 tickets to the Broncos V Dragons game for Sunday August 1st is Dieter from D.P.S. Services, who correctly answered Mal Meninga as this year's QLD origin Super Coach?
Well done all that entered.

TABMA Timber Industry Awards

Versace Timbers is proud to announce that we have been nominated this year in the category of "Best Training Culture".

We have always tried to be pro-active in regards to education for both our staff and our clients, and the recognition is just the cherry on top! We shall keep

you posted on how we go when the winners are announced in October.



And the winner is.....

Wade Metcalfe!

Wade has won a Soccerroos, hat, scarf and ball and a set of soccer practice goals!

Check out our Web Site!!!!

Don't forget to have a Bo-peep at the new and improved web-site and tell us what you think!

www.versacetimbers.com.au

TO OUR VALUED CUSTOMER



Just remember:-

The trouble with doing something right the first time is that nobody appreciates how difficult it was!

HAVE A GREAT MONTH..Ed.

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