

NEWSLETTER FEBRUARY 2015



NEWS FROM THE SALES TEAM

Pricing movements

With the New Year starting and the market going strong, most suppliers have taken the opportunity to implement some new pricing. The increase will be implemented over the next few months as the increases come through from our suppliers. As a guide see the approximate increases below.

February

- Hardwood decking 4-5%
- Kwila products 5-10%
- Ply/sheeting products 5%

March

- LVL/I-Beam/17C 5-8%
- Hardwood 5%
- Framing 5-8%
- Some Hardware items 7-10%
- Mouldings 5%
- Transport / deliveries \$5 per Ute and \$20 per 6 tonne Truck

Kwila products are also increasing due to the drop in the Australian dollar so this % may vary.

With these movements please keep in touch with our sales staff to ensure your quote is valid and up to date.

You can also e-mail me at

tim@versacetimbers.com.au or call 0414 564 618 to discuss further.

NEWS FROM THE ACCOUNTS TEAM

If you would like your invoices and statements emailed, instead of posted, please email your request to doug@versacetimbers.com.au.

Thanks Doug

Versace Timbers - Committed to providing high quality sustainable timber products and outstanding service to the building and construction industry in South East Queensland.

NEWS FROM THE PRODUCTION TEAM

The building industry has certainly maintained its growth from last year and truss and frames are still in high demand. Please stay in contact with your rep or the office in regard to production and quotation turnaround times.

Pine framing is increasing in March, so if you have any jobs quoted from last year that are likely to come about after the end of February, please allow for an increase when drawing up your contracts. Please give you sales rep a call so we can have the job re-quoted.

For any further information, please call

Corey Kerr 0429 021 297 or e-mail

corey@versacetimbers.com.au

NEWSLETTER COMP

Last month's competition was won by Glen Semple! Glen will be enjoying a fine selection of red wines, congratulations Glen.



Bring on the footy!!

This competition is MASSIVE! Tickets to the Cowboys V Broncos game IN Townsville, including overnight accommodation and return flights on Friday the 15th of May for 2 people! For every transaction over \$500.00 you go into the draw! For more information call 0402 307 949 or email. Entries close April 17th.

jenni@versacetimbers.com.au.



6 AM Open

Don't forget we now open a 6am Monday to Friday so come in early and beat the traffic. And if you phone the order in the day before we can have it pulled out and ready to go.

Saturday trading 7am until 12 midday

NEWS FROM THE YARD

“We have changed a few things around in the yard and had some new racking installed. This should result in less clutter in the parking area outside the office to provide a safer and less stressful environment for your goods to be loaded.

We acknowledge that sometimes there may be a wait for goods to be picked and loaded, particularly early in the morning when the yard is at its busiest.

We will continue to work on ways to reduce these occasions but when it does happen you are welcome to help yourself to a coffee from our **NEW COFFEE MACHINE** located in the far corner of the trade shop. Just follow the coffee aroma and you will find it.

As always please let us know of any way you feel we can serve you better.”

DID YOU KNOW?

Versace Timbers is now on “Facebook”. Make sure you like our page and don’t forget to subscribe to our newsfeed to hear about new products, services and projects.

<http://www.facebook.com/VersaceTimbers>



HARDWARE NEWS

We now have a large range of top mount joist hangers in stock as well as our existing range of face mount joist hangers. We have a product for every common size and mounting.

Due to it being over 2 years since most hardware products have had a price increase, most of our suppliers, over the coming months will increase their costs. Some examples of expected rises are as follows; Maxbond (15%) and Bremick (7.5%) are the first and will be going up in February.

If you have any concerns or have any hardware needs that are currently not being met, please do not hesitate to contact me, 3266 900 or email; scott@versacetimbers.com.au or come in and have a chat.



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WE’RE BAAAACK, BLACK FRIDAY FEB 13th

6AM TILL 10AM

COME AND GRAB SOME BREAKFAST AND CHECK OUT OUR NEW

BBQ!



Don’t forget we now have a second small truck on the road; hopefully this will enable us to have a faster turnaround on deliveries.

Just remember: -

- **"Nobody will ever win the battle of the sexes. There's too much fraternizing with the enemy." - Henry Kissinger**

HAVE A GREAT MONTH. Ed