

**NEWSLETTER SEPTEMBER
2015**



NEWS FROM THE SALES TEAM

Pricing Movements

Kwila Decking is still on the increase, this is mainly due to the rapid drop in the Australian dollar and new stocks arriving in from overseas. It's hard to put an exact percentage on this and we'll try to keep you updated as new stocks arrive. Other Kwila products will see a similar increase in the future. Keep in mind Kwila is an imported product and the price fluctuates frequently so please talk to one of our sales staff or your sale representative to confirm prices on any old or dated quotes.

Also a 5% increase on BGC fibro cladding products will also take effect 1st September. This increase won't affect our flat sheet pricing just the decorative claddings.

You can also e-mail me at tim@versacetimbers.com.au or call 0414 564 618 to discuss further.

NEWS FROM THE PRODUCTION TEAM

Currently there is a high demand on all fronts for the truss and frame plant. Please be aware that there maybe some delays in quoting and stay in touch with your rep if you need anything urgently. Job size can also make a difference, so be sure to speak to your sales rep about lead times. For any further information, please call Corey Kerr 0429 021 297 or e-mail corey@versacetimbers.com.au

MONTHLY BBQ THIS MONTH



FRIDAY SEPTEMBER 11TH

6AM TILL 10AM

**COME AND GRAB SOME BREAKFAST ON
VERSACE!**

LET US FEED YOU ON THE WAY TO SITE. GET STRAIGHT OUT OF BED, IN THE UTE & SWING BY OUR YARD AT VIRGINIA. CALL AHEAD & WE CAN HAVE IT READY TO GO. WE CAN EVEN CHUCK IN A COFFEE!

**Newsletter Competition
HAPPY FATHER'S DAY**



For your chance to win a "Father's Day" Grog pack, including, Scotch, Bourbon, Spiced Rum AND some weird beers from around the world all wrapped up in a Stanley tool carrier!! Answer the following, "What date does Father's Day fall on this year?" Text 0402 307 949 or email jenni@versacetimbers.com.au

Last month's winner of a pre-paid \$100.00 Visa card was Jack Stranks from MG Custom Homes. Well done!

CHRISTMAS IS COMING...



I know, I know, stop it! This year has been a crazy busy year for Versace with turnover increasing considerably. We have had our fair share of hits and misses and mistakes along the way, but always with the view of putting our customers first. As a way of thanking all those loyal customers that have travelled the crazy road with us, we would like to throw a bit of a Christmas bash to say thanks. Please talk to your rep about "how do I get an invite?"



Feel good moment.....

Thursday the 6th of August we welcomed Sophie Askew from the Prostate Foundation of Australia to our humble little yard. Graham Leddy presented Sophie with a cheque for \$6800.00 our fundraising total from our Charity Golf Day. Great feeling knowing that the money is going to a wonderful cause.



Another feel good moment.....



Versace Timbers was proud to sponsor Brisbane Giants Masters Softball team in their attempt to defend their 2014 QLD Masters state title. The Giants played their hearts out and came out victorious in the grand final defeating the opposition 8-1. Well done Gentleman!



Following a review of customer requests, Mitek are replacing the existing RN35375 nail (35mm x 3.75mm hot dipped galvanized - blue coloured nail) with a slightly longer version. This will be called RN40375 and is a yellow coloured nail for easy identification.

This nail is used primarily with MiTek's I Beam Hanger range – both Face and Top fixed versions and since most beams are 45mm or wider, the new longer nail will increase the load capacity in each case. A revised I Beam Hanger data sheet, incorporating the new nail and loading capacities, can be found on the MiTek website at:

<http://www1.mitek.com.au/Products/Product.aspx?id=233> (Please note: the old data sheet may still be used in limited applications when 35mm nails are necessary). The new RN40375 nail is in stock and will have the same list price as the RN35375 nail. Current I Beam Hanger production will have the new nail included in the carton. For more information please contact your supplier.

NEWS FROM THE ACCOUNTS TEAM

If you are making your payments by electronic transfer please use your account code e.g. ABC001 in the reference box so we can allocate the money to your account in a timely manner.

Don't forget, if you would like your invoices and statements emailed, instead of posted, please email your request to doug@versacetimbers.com.au.

Thanks Doug



Are you following us on "Facebook"? Make sure you like our page and don't forget to subscribe to our newsfeed to hear about new products, services, projects and up-to-date news about Versace Timbers.

<http://www.facebook.com/VersaceTimbers>

Just remember:

If you love someone let them go. If you hate someone let them go. Basically let everyone go, people are stupid, buy a dog!