

JULY NEWSLETTER 2016



HAPPY 60TH TO US!

Versace Timbers celebrates 60 years in business this month. Keep an eye out over the next few months for some birthday specials!

NEWS FROM THE SALES TEAM

New Stock Product

We now have the 128, 146, 178 FJ primed chamfers in stock. We still have the unprimed in 77, 128, and 178 as well. These are all Hoop pine and manufactured here in Australia. Don't forget we can machine to match existing profiles and sizes if required.

NOW STOCKING 200x50x2.4m HWD SLEEPERS @ \$21.70 EACH INCL GST

Pricing movements

We have been notified of the following pricing movements in the coming months.

- Particle Board Flooring 1st July
- Hwd Flooring and Decking 1st June 5%
- Doors 1st July approx. 5%
- T&G Flooring and decking 1st July 5%
- BGC Fibro/cladding products 1st September 3%
- Kwila is still very temperamental so check current rates with you sales representative.

You can also e-mail me at tim@versacetimbers.com.au or call 0414 564 618.

Door Specials

We currently have bulk lots of doors on clearance, come in and make an offer? Most have nothing wrong with them just old stock that's never been picked up or they've been over ordered. Come on in and have a look.

NEWS FROM THE ACCOUNTS TEAM

Help us save some trees by going paperless. We email our invoices on a weekly basis and the statements monthly. If you interested, please email your request to doug@versacetimbers.com.au

Thanks, Doug

Yarns from the Yard....

Hello our valued customers, I'm baa—aack! Not too much to report on these last two months. Orders have been steady and our lead time to complete pick-ups is improving. This can be contributed to you our clients.

More and more pickups are being phoned through and allowing us time to collate.

Just a reminder that its tax time and we are conducting rolling stocktakes and your patience is appreciated.

Just one little request, set length decking (and or flooring); we need increased notice.



Not all packs contain all lengths, so time is needed to set aside the required lengths whilst pulling out other orders. Set lengths can be ordered in from the wholesaler and as always, all lengths are subject to availability.

Cheers again and look forward to seeing you at Versace.

Newsletter Competition

The winner of last month's competition was Geoff Webb. Well done! You are off to the Broncos V Storm, have a great time!

This month's comp you have the chance to win grog! \$100.00 BWS voucher up for grabs.

Simply text your name to 0402 307 949 or email.

jenni@versacetimbers.com.au

Best of luck!

SAFETY NEWS.....

Customer Safety

At Versace Timbers we seek to minimize any risk of injury to our workers and customers. Simply, we are obligated by law to do this, but also we just want to provide a safe environment where our staff can interact with our customers without risk.

We appreciate your understanding of the need to manage vehicle and foot traffic in our loading bay due to busy forklift activity and trust that this does not affect our level of service to you.

Workplace Health and Safety Queensland are continually sending out reminders and warnings about the dangers created when forklift activity and individuals are working in the same area. Refer to the following extract:

*“Forklift safety continues to be a problem
Forklift use continues to be a workplace health and safety issue in Queensland and across the country.
Each year in Queensland there are on average 750 workers' compensation claims involving forklifts, with almost 300 of these involving serious injury.
Forklifts can be one of the most dangerous pieces of equipment in the workplace to the health and safety of workers and pedestrians, and incidents can be very costly for the organization.
Compensation claims show the most common failures involve traffic management, maintenance, shifting loads and operator competence.
Increased risk of injury occurs when activities involve interaction between mobile plant and workers.
Loading and unloading activities involving forklifts, truck drivers and other people have been highlighted as particular areas of significant risk, with the manufacturing, transport and storage and retail and wholesale industries most represented in workers' compensation claims.”*

NEWS FROM THE PRODUCTION TEAM

Lead times are currently steady, trusses and frames are both around the three week+ mark. Quotations are also steady and being turned around within a couple of weeks or so. Delaying delivery dates are impacting our production times however. This has a knock on effect, other customers orders could have been done sooner and detailing could have been delayed on the postponed job and that time could have helped another client out. Please advise your sales rep as soon as possible of any changes with your job.

Please keep your sales rep up to speed with changes in your job scheduling to give us the best possible opportunity to ensure your jobs run on time.

For any further information, please call Bill Leddy 0411 665 996 or e-mail bill@versacetimbers.com.au

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QUEENSLANDER



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Have a great month..... Ed.