

JANUARY NEWSLETTER 2023



Welcome back for another year and hoping you & your family had an enjoyable and restful festive break!

OPENING TIMES

We will be back trading at both our Aspley and Brendale sites from 6am on Monday 9th January 2023.

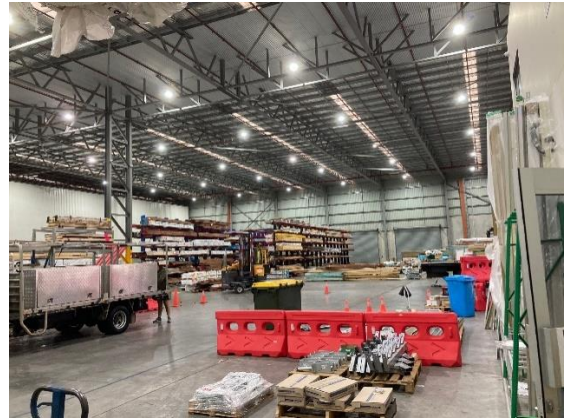
WE ARE NOW TRADING AT ASPLEY



Shed 2B 605 Zillmere Road, Aspley (entrance from Samantha Place)

phone 07 3265 7933 fax 07 3265 2877 email sales@versacetimbers.com.au website www.versacetimbers.com.au
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We have now completed our move to Aspley. Thank you to our customers and staff for your patience during this transition.



If you haven't had the chance to check out our new set-up here are a couple of photos. We now have undercover drive through, which is much more user friendly particularly during the hot and wet summer days!

CURRENT TRADING HOURS

MONDAY to THURSDAY 6.00am to 4.30pm

FRIDAY 6.00am to 3.00pm

SATURDAY 7.00am to 12 noon



BRENDALE TRUSS & FRAME NEWS

Our lead times are around three months, however, please continue to call us, particularly with smaller jobs such as carports and extensions as we have been able to slip many jobs in over the past few months. Please call your Sales Rep or Chris on 0406 433 255 for up-to-date lead times.

We are now able to offer Posi-joists as an alternative to engineered timber floor systems. They can offer a bit more flexibility when running services throughout the house.



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We are currently maintaining the below lead times.

Quotes - Frames & Trusses – approximately 11 to 13 Working days (standard residential quotes)

Quotes - Frames & Trusses – approximately 3 to 5 Working days (carport quotes)

Quotes - Frames & Trusses – approximately 15 to 18 Working days (multi-residential & commercial quotes)

NEWS FROM THE SALES TEAM

Market price movements & Supply Delays

Supplier		Effective	% Increase
OWA	Ceiling Tiles	1/1/2023	8%
HB Fuller	Adhesives & Sealants	1/1/2023	4%
Protetctor Vision	Uvex safety glasses	1/1/2023	TBA
Q Pro Concrete	Concrete Sleepers	1/1/2023	7%

Supplier		Effective	% Increase
CSR Gyprock	Fasteners	1/2/2023	12% to 15%
CSR Gyprock	Bradford Products	1/2/2023	10%
CSR Gyprock	Gyprock	1/2/2023	12% to 15%
Easycraft	Semi Exterior Products, Ultra & Easyclad range	1/2/2023	9%
Hurford Timber	Flooring, decking, screening, cladding, KD F27 hardwood, GOS hardwood & cypress	1/2/2023	TBA
ITI Australia	Australian hardwood decking products	1/2/2023	1% to 6%
ITI Australia	Design pine	1/2/2023	Up to 22%
ITI Australia	Hardwood Building Poles	1/2/2023	5% to 7%
Macsim	Fasteners	1/2/2023	7%
Modinex Group	Cedar Lining, Cladding & Sawn	1/2/2023	3%
Modinex Group	Hemlock Linings & Profiles	1/2/2023	2%
Modinex Group	Hardwood Cladding, Lining & Sawn	1/2/2023	4.5%
Modinex Group	Austratus Batten System	1/2/2023	3.5%
Modinex Group	Aluminium Trims	1/2/2023	3%
Modinex Group	Tractio Decking	1/2/2023	4%
Modinex Group	CeraFacade Cladding	1/2/2023	2%
Modinex Group	Viroc Sheet	1/2/2023	6.5%
Newtech Wood	Composite decking and cladding	1/2/2023	TBA
Pentarch – Boral Timber	Kiln Dried Structural F27 Hardwood 35mm & 45mm	1/2/2023	9%
Pentarch – Boral Timber	Solid Flooring	1/2/2023	8%
Pentarch – Boral Timber	19mm Standard & Better 130x19mm Blackbutt & Spotted Gum Only	1/2/2023	8%

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Supplier		Effective	% Increase
Pentarch – Boral Timber	Solid Flooring 19mm & 20.5mm Standard & Better	1/2/2023	5%
Pentarch – Boral Timber	Solid Flooring 19mm Classic Grade	1/2/2023	5%
Pentarch – Boral Timber	Solid Flooring 19mm Australiana Grade	1/2/2023	5%
Pentarch – Boral Timber	Solid Flooring 19mm Natural Grade	1/2/2023	12%
Pentarch – Boral Timber	Solid Flooring U-Sport 63x20.5mm	1/2/2023	10%
Pentarch – Boral Timber	Solid Flooring 14mm All Grades & Sizes	1/2/2023	6%
Pentarch – Boral Timber	Eng Flooring (incl Natural, Metallon XL & Parquetry)	1/2/2023	6%
Pentarch – Boral Timber	Eng Herringbone Parquetry Native 122x610mm	1/2/2023	10%
Pentarch – Boral Timber	Eng Herringbone Parquetry Native 134x670mm	1/2/2023	6%
Pentarch – Boral Timber	Eng Herringbone Parquetry Metallon XL	1/2/2023	6%
Pentarch – Boral Timber	Eng Flooring Accessories (underlay)	1/2/2023	6%
Pentarch – Boral Timber	Solid Parquetry all grades & sizes	1/2/2023	6%
Pentarch – Boral Timber	Hardwood Decking QLD all grades & sizes	1/2/2023	8%
Pentarch – Boral Timber	Hardwood Decking QLD Spotted Gum Only all grades & sizes	1/2/2023	6%
Pentarch – Boral Timber	Trex Transcend Decking (incl all accessories)	1/2/2023	15%
Pentarch – Boral Timber	Hardwood Cladding & Lining all 14mm & 19mm	1/2/2023	8%
Pentarch – Boral Timber	Other Products & Accessories	1/2/2023	10%
Protector Vision	Bolle Safety Glasses	1/2/2023	TBA
Stramit Building Products	All metal products	1/2/2023	TBA
Timbeck	Dressed hardwood products	1/2/2023	TBA
Tradco Southern Design Group	Hinges	1/2/2023	TBA
Value Timbers	F17 Ash KD Hardwood	1/2/2023	6%
Value Timbers	American Oak	1/2/2023	3%
Value Timbers	F27 KD Hardwood	1/2/2023	10%
Value Timbers	Tasmanian Oak	1/2/2023	7.5% to 12.5%

Supplier		Effective	% Increase
CSR Gyprock	OWA Mineral Fibre Tiles Range	1/3/2023	15%
CSR Gyprock	Ecophon Glasswool Tiles & Access.	1/3/2023	15%
CSR Gyprock	Troldtekt Glasswool Tiles & Access.	1/3/2023	20%
CSR Gyprock	Martini dECO Decorative Acoustic Range	1/3/2023	15%
CSR Gyprock	Martini High-performance Acoustic Insulation	1/3/2023	15%

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Supplier		Effective	% Increase
CSR Gyprock	Himmel Aluminium Partitioning & Skirting Products	1/3/2023	5%
CSR Gyprock	Himmel MDF Doors	1/3/2023	15%
Emro Products	Door and fit-out fixtures	1/3/2023	TBA
James Hardie Products	ExoTec Façade Panel, RAB Board, Hardie Flex & Eave sheets, Hardie Groove Lining, Hardie Panel Compressed, Hardie Plank weatherboards, Hardie Fine Texture Cladding, Linea weatherboards, Primeline weatherboards, Hardie Ceramic Tile Underlay, Versilux & Villaboard lining, Matrix, Axon & Stria Cladding, Secura internal & external flooring, Hardie deck, accessories & tools	1/3/2023	10%
Knauf Plaster Products	13mm Sheetrock HD Plasterboard	1/3/2023	20%
Knauf Plaster Products	Moneral Fibre Ceiling Tiles	1/3/2023	15%
Knauf Plaster Products	10mm Sheetrock One	1/3/2023	14%
Knauf Plaster Products	10mm & 13mm Wetstop Plasterboard	1/3/2023	14%
Knauf Plaster Products	6mm Flexboard	1/3/2023	14%
Knauf Plaster Products	13mm & 16mm Firestop Plasterboard	1/3/2023	14%
Knauf Plaster Products	Cornice Sheetrock Cove & Decorative Cornice	1/3/2023	14%
Knauf Plaster Products	Jointing & Finishing Compounds	1/3/2023	14%
Knauf Plaster Products	Plasters	1/3/2023	14%
Knauf Plaster Products	Multistop Plasterboard range (3/3HI, 4/4HI, 5.5HI)	1/3/2023	10%
Knauf Plaster Products	Soundstop	1/3/2023	10%

Supplier		Effective	% Increase
Knauf Plaster Products	Fire Wetstop Plasterboard	1/3/2023	10%
Knauf Plaster Products	Stratopanel	1/3/2023	10%
Knauf Plaster Products	Echostop Perforated Plasterboard	1/3/2023	10%
Knauf Plaster Products	Shaftliner Mould Stop Plasterboard	1/3/2023	5%
Mitek	Metal plates, fixings, brackets & brace	1/3/2023	POSTPONED
Parkside Milling	QLD GOS Hardwood	1/3/2023	5%
Parkside Milling	VIC GOS Hardwood	1/3/2023	5%
Parkside Milling	QLD GOS Commercial Decking	1/3/2023	5%
Parkside Milling	QLD Docked Step Treads	1/3/2023	10%
Parkside Milling	QLD GOS Boards	1/3/2023	5%
Parkside Milling	Decking Products	1/3/2023	3.5%
Parkside Milling	QLD Select Spotted Gum Flooring	1/3/2023	5%
Parkside Milling	VIC Skip Dressed Joinery	1/3/2023	5%

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Supplier		Effective	% Increase
BGC Fibre Cement	All Innova & fibre cement standard products	3/4/2023	7.5%
BGC Fibre Cement	Duratex base sheet	3/4/2023	15%
BGC Fibre Cement	All Innova & fibre cement Accessories	3/4/2023	7.5%
Gainsborough	Door Furniture	1/4/2023	6.8%

Supplier		Effective	% Increase
Mitek	Metal plates, fixings, brackets & brace	1/7/2023	Approx. 10%

The list of increases for products has risen, however we don't expect they will be as often as they were last year.

Our special orders of hardwood from Thora Timber are likely to continue to be longer than usual as they are still recovering from the NSW floods, however as demand is usually down in January they may begin to reel this in towards the end of the month.

Tilling EWP floor system lead times are currently three to five days, while smaller orders are one to two days. The range of products across the board are the best they have been for a while and if everything went to plan over the break, we should have more access to lengths longer than 6 metres in a variety of sizes.

The delays continue with the EasyUltra Wet Area Interior range. Anything else that is made to order is approximately a two-week lead time.

The lead times for Hume and Corinthian Doors, with the timeframe still around three weeks for made to order products and pre-hung doors.

It was a promising end to 2022 with the availability of most our products lines pretty well back to what they were pre-COVID, although our frame and truss lead times are still out around three months. Let's hope other supplies and trades continue to improve during 2023!

NEWS FROM THE ACCOUNTS TEAM

If you are experiencing cash flow difficulties, we ask that you communicate this with us as soon as possible. We are aware there are still delays with some trades, it is a challenging labour market, which then makes it hard to get stage payments, but if we can't get in contact with you, we will have no choice but to place your account on stop credit and / or begin alternative debt collection action if payment terms are breached. If we are aware of your situation, we may be able to assist, but avoiding our calls is not ideal, particularly as we are required to report our customers to a number of authorities once an account is 90 days overdue.

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