

MARCH NEWSLETTER 2023



NEWS FROM THE SALES TEAM

Market price movements & Supply Delays

Supplier		Effective	% Increase
Bremick	Fasteners, bolts & screws	1/3/2023	4.9%
CSR Gyprock	OWA, Ecophon, Troldekt, Martini & Himmel Products	1/3/2023	5% to 20%
CSR Cemintel	All Fibre Cement Products	1/3/2023	4.5% to 15%
Emro Products	Door and fit-out fixtures	1/3/2023	3.5%
Hume Timber	Plywood	1/3/2023	18%
James Hardie Products	All Fibre Cement Products	1/3/2023	10%
Knauf Plaster Products	All Plasterboard Products	1/3/2023	5% to 20%
Lindsay Meyers	Tasmanian Oak Products	1/3/2023	5% to 10%
Mitek	Metal plates, fixings, brackets & brace	1/3/2023	POSTPONED
NRG Greenboard	All Products	1/3/2023	TBA
Parkside Milling	GOS Hardwood, Decking, T&G Flooring & Joinery	1/3/2023	3.5% to 10%
Paslode	Nails & Accessories	1/3/2023	Up to 9%
Protector Vision	Bolle Safety Glasses	1/3/2023	10%
Simmonds Lumber	GOS Hardwood, Decking, T&G Flooring, Joinery, Cladding & KD F27	1/3/2023	3.5% to 15%
Vespol	Willow Timber Preserver	1/3/2023	21%

Supplier		Effective	% Increase
BGC Fibre Cement	All Innova, fibre cement standard products & Accessories	3/4/2023	7.5%
BGC Fibre Cement	Duratex base sheet	3/4/2023	15%
Cement Australia	Cement bag products	1/4/2023	7%
CSR Hebel	Hebel Products	1/4/2023	8% to 10%



Supplier		Effective	% Increase
Corinthian Doors	Doors, Sliders, Mouldings, Timber & Accessories	1/4/2023	5% to 10%
Dunnings	Brackets & Hangers	1/4/2023	10%
Gainsborough	Door Furniture	1/4/2023	6.8%
Laminex	Board Products	1/4/2023	3% to 5%
RLA Polymers	Paints & Water Proofing	1/4/2023	TBA
Stramit	Fasteners, Rainwater & Door Accessories	1/4/2023	6% to 15%
Vespol	Pabkote Waterproofing	1/4/2023	17%

Supplier		Effective	% Increase
Soudal	Adhesives, Gap Fillers, Waterproofing & PVC Cement	1/6/2023	3% to 6%

Supplier		Effective	% Increase
Mitek	Metal plates, fixings, brackets & brace	1/7/2023	Approx. 10%

It was pleasing to see we haven't received too many new price increases over the last month.

Tilling EWP floor system lead times have blown out to six to ten days, while smaller orders remain at two to three days. We are expecting the floor system lead times will improve mid to late March.

There have been some delays with GOS Hardwood F14 & F17 for products that we order in, with lead times out to over five days, dependant on the size and length. Please keep this in mind if you have jobs coming up that require these materials.

The lead times for Hume have crept out to three to four-week lead times for made to order products and pre-hung doors. All our standard Doors and Cavity Sliders that we stock are in good supply at the moment.

All other items seem to be back to pre-COVID lead times, apart from the odd product here and there, so we still recommend checking lead times for any upcoming projects.

BRENDALE TRUSS & FRAME NEWS

Our schedule continues to be an ever-moving beast, mainly due to delays with trades. If you have any smaller jobs such as carports and extensions, please get in contact with us as we may be able slip it in. Please call your Sales Rep or Chris on 0406 433 255 for up-to-date lead times.

We are currently maintaining the below quote lead times.

Quotes - Frames & Trusses – approximately 13 to 15 Working days (standard residential quotes)

Quotes - Frames & Trusses – approximately 5 to 7 Working days (carport quotes)

Quotes - Frames & Trusses – approximately 17 to 20 Working days (multi-residential & commercial quotes)

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NEWS FROM THE ACCOUNTS TEAM

Just a reminder to contact us as soon as possible if you are experiencing cash flow difficulties. If we are aware of your situation, we may be able to help out, but not answering our calls or responding to our emails is not ideal, particularly as we are required to report our customers to a number of credit authorities once an account is 90 days overdue.

If we can't get in contact with you and find out what you are at with outstanding payments, then we may be left with no choice but to place your account on stop credit and / or begin alternative debt collection action if payment terms are breached.

DEMOLITION CONTINUES....

The buildings are all gone, they are digging up the old slabs and crushing the concrete on site. The site looks a lot bigger with no buildings.



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