

JUNE NEWSLETTER 2023

NEWS FROM THE SALES TEAM



Monday July 10th from 6:00am
2B / 605 Zillmere Rd
Aspley 4034



Purchase a box of Soudal products on the day and receive a FREE carry crate valued at \$44.00.

Attend on the day and go in the draw to win a crate of Soudal products valued at more than \$189.00 inc a carry crate.



See SOUDAL's innovative hybrid technology and new products in action. Paul can answer your product questions and assist with your next project product selection.



BUILD THE FUTURE



Market price movements & Supply Delays

Supplier		Effective	% Increase
Gainsborough	Trade Range Door Hardware	1/6/2023	Approx. 6%
Orica Wood Care	Intergrain product range	1/6/2023	5.5% to 7%
QLD Sheet Metal	Insulation & Fasteners	1/6/2023	6% to 10%
Simmonds Lumber	Cypress Pine	1/6/2023	10%
Soudal	Adhesives, Gap Fillers, Waterproofing & PVC Cement	1/6/2023	3% to 6%

Supplier		Effective	% Increase
Advansa	Brackets & Fixings	1/7/2023	5% to 7%
Sikaflex	Sealants	1/7/2023	Up to 8%
Southern Design Group (Tradeco)	All window & door hardware	1/7/2023	7% to 18%
Unipier	Uni-pier & Uni-brace	1/7/2023	10%

Supplier		Effective	% Increase
Mitek	Metal plates, fixings, brackets & brace	1/8/2023	POSTPONED - TBA
QLD Sheet Metal	All Colorbond Steel Products	1/8/2023	5.5%
Stramit	All coated metal ranges	7/8/2023	5.5%

The F27 KD (Kiln Dried) Hardwood that we sell is generally dressed to size, may be stamped and could have some minor appearance defects, however, is not intended to be an appearance grade product. If appearance grade is required, an extra fee will apply.

Our lead time for order-in hardwood varies from 2 days to approximately 3 weeks, depending on what is being ordered. F14 GOS hardwood with an end section of 200mm or less is 2 to 3 days, DPR F14 is approximately 5 days, F17 & F27 is between 2 & 3 weeks, while large end section hardwood wider than 200mm can be 3 weeks or more. Please keep this in mind if you have any projects coming up with hardwood as part of the order.

The EWP floor systems from Tilling have a lead time of between 5 and 10 days at the moment depending on the size of the floor and whether Smartjoists are part of the design. There are shortages with a variety of Smartjoist sizes so if you have any jobs with this product, please give us a call and we will check out if there going to be any extended delays. Small orders for LVL are being received in 2 business days.

Pre-hung internal door lead times from Hume Doors have improved to be around 5 business days. The lead times for entrance doors are between 2 and 4 weeks if they are made to order.

Corinthian Doors are hit and miss at present and have been as long as 10 weeks.

All other products that we regularly supply are readily available and if in stock can usually be supplied the following day after an order is placed.

phone 07 3265 7933 fax 07 3265 2877 email sales@versacetimbers.com.au website www.versacetimbers.com.au
address 33 vauxhall street, virginia qld 4014 postal po box 309, virginia qld 4014 abn 92 010 145 374

BRENDALE TRUSS & FRAME NEWS

It seems to be Groundhog Day at Brendale, with plenty of date pushbacks, large quantities of plans coming through for quoting and our production lead times still hovering around the 3 month mark. Please continue to call us if you have any smaller jobs such as carports and extensions as we may be able to fit them in faster than a standard frame or roof job. Please call your Sales Rep or Chris on 0406 433 255 for up-to-date lead times.

We are currently maintaining the below quote lead times.

Quotes - Frames & Trusses – approximately 16 to 19 Working days (standard residential quotes)

Quotes - Frames & Trusses – approximately 7 Working days (carport quotes)

Quotes - Frames & Trusses – approximately 22 to 25 Working days (multi-residential & commercial quotes)

NEWS FROM THE ACCOUNTS TEAM

We are aware there continues to be a number of delays in the supply chain which can result in draws coming through later than expected. If you are experiencing cash flow difficulties, please call us as soon as possible as we may be able help you out.

If we can't get in contact with you and find out what you are at with outstanding payments, then we may be left with no choice but to place your account on stop credit and / or begin alternative debt collection action if payment terms are breached.

DEVELOPMENT PROGRESS PHOTOS

The digging is complete and the fill is now all in. The tilt slab walls production is underway, so we are looking forward to see the walls being stood in the coming weeks and the warehouse taking shape. It was great to hear this morning there are predicting a dry winter, so it will be full steam ahead from now on.



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