

OCTOBER NEWSLETTER 2023

WE HAVE A WINNER!!!!!!!!!!

PROSTATE CANCER AWARENESS MONTH RAFFLE

Congratulations to Julian West from Homeshield Patios & Decks, the winner of our [Prostate Cancer Awareness Month Raffle](#)!!!!!!

We are proud to have raised \$2,000 over the month of September. Thank you to everyone who purchased tickets, your kind support is greatly appreciated!!!!!!



WE HAVE ANOTHER WINNER!!!!!!!!!!

Congratulations to Josh Lauder from Lifestyle Homes & Renovations Qld the winner of our Simpson Strong-Tie Promotion!!!!!! Josh has won himself a Simpson Strong-Tie Quik Drive Cordless PRO250 System.



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NEWS FROM THE SALES TEAM

The lead time for any order-in rough sawn hardwood is approximately 10 business days. Please keep this in mind if you have any upcoming projects that requires hardwood, particularly as we are quickly approaching the Christmas New Year shut down.

The lead times for made to order Hume Doors products are approximately 2 to 3 weeks for internal products and 4 to 6 weeks for external ones.

All other products that we regularly supply are readily available and if in stock can generally be supplied the following day after an order is placed.

NEWS FROM THE FRAME & TRUSS TEAM

We are now fully booked for 2023. At this stage we are unable to squeeze any more jobs in, not even carports and small extensions.

Our Frame and Truss quotes lead times have remained steady as per the following.

Quotes - Frames & Trusses – approximately 13 to 15 Working days (standard residential quotes)

Quotes - Frames & Trusses – approximately 5 Working days (carport quotes)

Quotes - Frames & Trusses – approximately 18 to 22 Working days (multi-residential & commercial quotes)

NEWS FROM THE ACCOUNTS TEAM

We are in the final stages of updating our terms of trade which will be effective from the 9th November 2023. Once completed they will be sent out by email or post, dependent on your preference of receiving invoices and statements. This should be done within the next week or so.

In good news for households with home loans, the Reserve Bank has left interest rates unchanged for the fourth consecutive month. However, they have hinted that a further increase is still a possibility before the end of the year.

If you are experiencing cash flow difficulties, please call us as soon as possible as we may be able to assist. If we can't get in contact with you and find out where you are at with outstanding payments, then we may be left with no choice but to place your account on stop credit and / or begin alternative debt collection action if payment terms are breached.

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DEVELOPMENT PROGRESS PHOTOS

We are now only weeks away from the construction being completed at Virginia, with the build due to be finished sometime in late October.



The soffit is fully installed



The painting of the building has begun

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